

# Ronald I Gross

## FINANCIAL SERVICES – 1974 - 2002

- **Represented over 350 Accredited Investors** – managed discretionary capital for Pension Plans, 250 Physicians, 50 Small Business Owners, 50 Law Firms & CPA firms
- **Financial Instruments** - Responsible for representing Syndicators, Capital Formation, Structuring of Financial Contracts, HUD Tax Credit Syndications, Negotiating Pricing, Developing and Drafting PPMs and Financials on projects ranging from Start-ups, to Medical, to Technology.
- **Board Seats** - Sat on two Hospital Boards

## FORMATION OF RONALD I GROSS LTD – APRIL 13<sup>TH</sup>, 1983 through Present (In good standing for over 35 years)

- **Expansion of Financial Services** noted above but through 100% ownership of Professional Services Corporation, Ronald I Gross LTD.
- **General Partner on multiple Land Syndications** valued at over \$1.5B in today's market – responsible for capitalization, PPMs, and management, overseeing rezoning and investor communications.
- **Built and financed 4 companies**
  - **CFO- Wireless High-Speed Data Transfer Technology** – Capitalized First High-speed wireless data transmission with national license with Hughes Satellite.
  - **Founder/CEO – Retail Topical Analgesics**- Formulated 6 topical analgesics with FDA Lab, Capitalized, negotiated national distribution with Walgreens.
  - **CFO/CEO – GPS Golf Technology** – Developed one of the only 4 GPS systems placed on Golf Carts defining distance and graphical layout of courses to aid golfers – personally designed the custom rooftops for placement of product, developed the screen interface and redesign of the computer, capitalized the company, negotiated a partnership with Eastman Kodak, interfaced with the PGA.
  - **Founder/CEO – Digital Signage Technology** – built only vertically integrated National Digital Signage Company in Industry - negotiated partnership with Samsung, became the largest Medical network contract with clients like: CNN, Walmart, Cisco, the National Community Health Centers, Sonora Quest Labs (division of Quest Diagnostics). Became the consultant for Cisco's advertising portal in the Digital Signage space.
- **Member** of the **Arizona Technology Capital Formation Committee**
- **Judge** for the **Clean Tech Rocky Mountain Division -Non-Profit**

## INVESTMENT BANKING – 1998 – 2002 – FOX AND COMPANY

- **Lead Investment Banker** for the then largest Broker/Dealer in Arizona
- Responsible for due diligence of every company seeking capital
- Negotiated the funding structure and pricing
- Prepared the Private Placement Memorandums
- Raised the Capital
- Made a Market for companies funded
- Took some public, merged others, or sold outright
- Represented over 600 Brokers in multiple states

## 2002 AND THEREAFTER

- Formed companies noted above
- Specialized in Wholesale Financing of Real Estate Projects and Businesses
- Currently active in providing equity and debt on projects ranging from \$10M up to over \$2B.
- US or Mexico Domiciled
  - Commercial Mixed Use – High Rise, Hotel
    - Financing for Development, Acquisition
  - Multi – Family
    - Financing for Development, Acquisition
  - All Senior Care Facilities – Assisted Living, Memory Care, Independent Living, skilled nursing care
    - Financing for Development
  - Energy – Domiciled in US or Mexico
    - Oil and Gas
    - Solar
    - LNG
  - Cannabis – Large Grow Facilities, Dispensaries
  - M/A – Business Acquisitions
    - Manufacturing, Distribution
- Profile on LinkedIn under Ronald I Gross LTD
- References and Recommendations upon request